



**Julie Industries, Inc.** 134 Park Street, PO Box 153 North Reading, MA 01864 // [www.julieind.com](http://www.julieind.com)

## Capabilities Statement

### COMPANY BACKGROUND:

Since 1973, Julie Industries has provided its clients with safeguards from the threats posed by uncontrolled static discharge in technology filled spaces where unwanted static could undermine, corrupt or violate the security and safety of a mission critical environment. Julie Industries is a small business offering solutions to static electricity problems for corporations, universities, government agencies, military organizations, electronic industries manufacturers as well as banks, call centers and anywhere electronic technology is made, stored, used or repaired. We analyze each individual environment and application to help our customers maximize the possibility of mitigating the threats and liabilities associated with reliance on state of the art high speed, static susceptible technology. As a GSA contractor we work with customers like the FAA to identify and select the correct form of antistatic flooring that will insure a long term static-free environment. Most of our antistatic flooring installations involve coordination between our technical department, architect, the tenant and general contractors. Our typical role involves a consultative approach where we help and educate the client in all aspects of the project from initial specification writing through post installation auditing and certification of static control performance. Julie Industry's technical expertise and flooring studies can be found in numerous published articles in various electronic and construction journals. For several years Julie Industries provided antistatic training for FDA medical device inspectors at the annual FDA training class.

### PRODUCTS:

- Conductive and antistatic tile
- Conductive and antistatic carpet and carpet tile
- Antistatic finishes for access floors
- Conductive and antistatic epoxy coatings
- Conductive and antistatic rubber tiles and sheet flooring
- Custom designed antistatic carpet for leading edge design

### SERVICES:

- Site assessment
- Static control flooring product supply and installation.
- Static control training seminars



**Julie Industries, Inc.** 134 Park Street, PO Box 153 North Reading, MA 01864 // [www.julieind.com](http://www.julieind.com)

**NAICS CODES:**

**314110 Carpet Rug Mills**  
**326192 Resilient Floor Covering Manufacturing**  
**238330 Flooring Contractors**

**RESOURCES:**

Published articles  
Technically informative web sites [www.julieind.com](http://www.julieind.com)  
and [www.julieindustries.com](http://www.julieindustries.com)  
Educational seminars on static electricity and flooring  
Numerous Government references  
**GSA contract # GS-27F-0040N**  
**DUNS: 066605445**  
**CAGE CODE: 9X979**  
**CCR Registered: FSC 7220 SIC 2273**  
Auditing and testing of static control flooring materials

**COMPANY INFORMATION:**

**Julie Industries, Inc.**  
134 Park Street, PO Box 153  
North Reading, MA 01864  
Office Phone: (978) 276.0820  
Office FAX: (978) 276.0821  
[www.julieind.com](http://www.julieind.com)

**CONTACT INFORMATION:**

**Nathan Ashworth**  
Director, Government Sales  
[nate@julieind.com](mailto:nate@julieind.com)  
(978) 276.0820 x205

**PURCHASING INFORMATION:**

Products and services can be procured through typical business methods including credit card and purchase orders. Government orders use Federal supply schedule 72.